

Introduction To Stewart and Associates, Inc.



Management and Training Consultants 300 Hagen Court Aiken, South Carolina 29803 (803) 502-0099 info@StewartandAssociates.com www.StewartandAssociates.com

Consulting and Training Services

- A combination of public and private sector experience
- A track record of success within organizations and as consultants
- A strong team representing diversified skills and experience.

Consulting Services

All our work is customized to meet organization-specific needs. For more information on any of these services, call us for an initial consultation.

- Leadership Development
 - Executive Coaching
 - Leadership Team Assessment and Development
 - Succession Planning
- Organizational Processes
 - Strategic Planning
 - Board Selection, Orientation and Development
 - Generational Diversity Awareness
 - Customer Service Improvement Systems
- Surveys and Assessments
 - Customized 360° Assessment
 - Employee and Customer Satisfaction Surveys

Training Services

All our training programs are customized in terms of content, materials, presentation formats and also consider participant levels of experience. Our training process is interactive, involving learning through the use of exercises, discussions and role-plays. Delivery methodologies range from consultation to total turnkey solutions. We can provide a turnkey approach, train a single program or a series or develop a train-the-trainer program. We specialize in:

- Customized leadership development programs
- Customized management and supervisory development programs
- Diversity awareness training
- Customer service training
- Sales and sales management programs

For a detailed list of our training modules, visit our website - StewartandAssociates.com

Professional Speaking

As you plan for your next meeting or your next in-house educational seminar, chances are you will want someone who can offer a fresh voice and point of view. You will want a speaker who has the ability to excite, motivate and inform audiences.

Liz is a charismatic presenter whose speeches combine a caring approach with practical, realworld knowledge that can be applied immediately. She has given hundreds of speeches, from keynote addresses to full day presentations, retreats and sponsored seminars. She is also consistently rated as one of the highest speakers at any seminar. Comments about her include: "Liz is an energetic speaker who left me enthused, and gave vital information that I could apply immediately!" or "Bring her back next year and let her speak longer; she was inspirational!"

Here is a sample list of the topics Liz has recently presented:

- Waves of Change: Oceans of Opportunity (Focus: Leading Change)
- Is Your Organization User-Friendly? (Focus: Customer Service)
- Me and My Attitude (Focus: Personal Work Ethics)
- It's a Jungle Out There (Focus: Dealing With Difficult People)
- "This Younger Generation!" (Focus: Generational Diversity)
- Legendary Leadership Lessons (Focus: Leadership)
- The Strongest Link (Focus: Team Building)
- People, Purpose and Passion: The Pathway to Success (Focus: Motivation)
- Managing to Superior Performance (Focus: Performance Management)
- GenderSpeak The Ultimate Communication Challenge (Focus: Gender Diversity)

Testimonials

"Liz's style and training are both dynamic and effective. Information is both progressive and current which is imperative in today's competitive market." – **Executive Director, Academic Medical College Hospital and Clinics**

"Stewart and Associates, Inc. amazed us with the amount of progress we made in just three days with our leadership team. We will be one of those clients who keep coming back for more." – **VP, Strategic Planning, HP-Compag**

"Stewart and Associates, Inc. demonstrated significant expertise in understanding the issues and building trust among the executive team. Her work provided sustained value to our leaders in the allotted time and within budget. I recommend them with significant accolades." – Senior VP, Planning, Toyota USA

About Us

Stewart and Associates, Inc.

Stewart and Associates, Inc. is a national management consulting and training company. We provide support that is practical, realistic, and results-oriented.

Because the successful organization is ever-changing in response to environmental needs, we offer no "package" solutions; instead we assess needs in the context of desired results and available resources. We have experience with private, public, and non-profit organizations.

Our consultants combine years of practical, realistic experience in a variety of industries with a sincere commitment to support our clients' organizations. The service resulting from this combination of mission and skills is why our clients have trust and confidence in our ability to deliver results.

At Stewart and Associates, Inc. you are guaranteed the highest degree of customer service and customer satisfaction. We thrive on the relationships we build with our clients, and we never underestimate the importance of people – they're our only business.

Liz Stewart

Liz Stewart founded Stewart and Associates, Inc. in 1984 to provide consulting services to help organizations function more effectively. Her specialties are in the areas of strategic planning, human resource management systems, management and leadership development training and executive coaching.

Her education credentials include undergraduate degrees in French, Spanish and Education, a Master's degree in Psychology and a Ph.D. in Economics as well as a law degree. During fifteen years with XEROX, she served as a sales representative, sales manager and Regional Vice President of Organizational Development and Strategic Planning Services. She has been responsible for achieving production and revenue goals as well as training, supervising and motivating others.

She has expertise in change management and leadership skills and is the author of <u>BACK TO THE</u> <u>BASICS[©] IN STRATEGIC PLANNING</u> and a current book entitled <u>Leading the Disciplined Organization</u>.

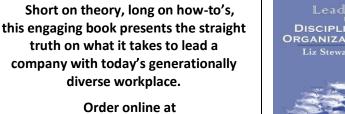
Liz inspires with realism. An advisor to companies from entrepreneurial start-ups to Fortune 100 companies to non-profits, she relates to CEOs, first-line supervisors, and soup kitchen volunteers.

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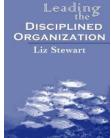
"Your Partner For Success"

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Generational Diversity

While in the past diversity has been primarily described in terms of ethnicity, race and gender, there is today a more profound difference impacting our business culture - generational diversity. It's more significant because it represents the differences in value systems. Our work in this area includes extensive primary research into the value systems, work ethics and work styles of each of the prevalent generations in the current workplace. Our process of supporting organizations is composed of two parts - the first is designed to create an awareness of these differences in order to facilitate communication and maintain a positive, productive work environment. The second is to provide a fundamental basis for strategically realigning organizations to support and utilize these differences for the benefit of the organization.